



Partner Comms: IntSights Acquisition

Dear Rapid7 Partner,

I am very excited to share with you that we have acquired IntSights, a leader in contextualized external threat intelligence and proactive threat remediation. IntSights is disrupting threat intelligence by monitoring thousands of sources to identify threats that target organizations' unique digital footprint, turning the clear, deep, and dark webs into an intelligence resource that any company can leverage.

With digital transformation, the attack surface has increased exponentially for our mutual customers, making it imperative for security teams to have early, contextualised threat detection across their internal and external environment. Yet most security teams are under-resourced and overburdened, inundated with a deluge of data from their own environment and struggling to identify what needs immediate action.

This acquisition will allow Rapid7 to pair our community-infused threat intelligence and deep understanding of customer environments with IntSights's tailored external threat intelligence capabilities. As a result, we will be able to provide a unified view into threats, unmatched attack surface monitoring, relevant insights, and proactive threat mitigation for organizations of any size or level of security maturity.

It will also enhance Rapid7's cloud-native extended detection and response (XDR) offering, InsightIDR, by enabling high-quality, high-fidelity alerts to ensure efficient security operations, earlier threat detection, and accelerated response times.

We will begin integrating IntSights's external threat intelligence capabilities to our extended detection and response (XDR) offering, InsightIDR, and will also integrate IntSights's capabilities into the Insight platform to unlock faster threat identification and remediation across our entire portfolio of offerings. In due course we'll share more details with you.

IntSights not only brings a recognised market leading solution to the Rapid7 portfolio, we also share a common goal of delivering both outstanding channel and customer experiences to our partners and customers around the world. IntSights's pursuit to democratize threat intelligence is synergistic with Rapid7's quest to close the security achievement gap and bring high-quality and efficient security operations to organizations of all sizes and capabilities. We are excited to welcome the IntSight team, and its customers and partners. We look forward to accomplishing great things together.

Hoping you are all staying safe and well.

Corey Thomas

Chief Executive Officer, Rapid7